

Scotland Excel Annual Conference 2018 Agenda

Day 1

- 9.30am **Registration and Coffee**
- 10.00am **Welcome and Agenda**, Stephen Brannagan, Head of Customer and Business Services, Scotland Excel.
- 10.10am **Julie Welsh**, Director, Scotland Excel.

Delivering Better Outcomes

- 10.30am **Keynote: Improving Decision Making, Delivering Better Outcomes**, Dr Oliver Escobar, Lecturer in Public Policy at the University of Edinburgh, and Co-Director of What Works Scotland.
- 11.15am **Coffee and Networking**

Responsive Public Services

- 11.35am **Responsive Public Services; Policy Delivery through Procurement**, Mark MacMillan, former leader of Renfrewshire Council.
- 12.00pm **Transforming East Ayrshire – Our Vibrant Journey to People Powered Transformation**, Dot Grieves, Service Manager, Sustainable Communities East Ayrshire Council.
- 12.30pm **Lunch and Networking**

Innovation

- 1.30pm **Workshops**
1. **Making Demand Management Strategic in your Council** – Scott Gibson/Julie Thomson, Scotland Excel.
 2. **MCIPS and CMI Customised for our Sector via the Scotland Excel Academy; Showcasing Scotland Excel's Learning and Development**, Chris Gibson.
 3. **Better Outcomes through More Inclusive Procurement Practice**, Lynette Robertson, City of Edinburgh Council.
 4. **Progressing our Practice with PCIP**, Ian McNaught, Customer Development Manager, Scotland Excel.

Sustainability

- 2.30pm **Local and Inclusive**, Sarah Deas, Director, Chief Executive, Cooperative Development Scotland.
- 2.45pm **Social Procurement -the art of the possible**, Pauline Graham, Chief Executive, Social Firms Scotland.
- 3.00pm **Supported Businesses, the Third sector and Procurement**, Barry Philips, Category Analyst, Scotland Excel.
- 3.15pm **Coffee and Networking**

Stronger, Fairer, More Inclusive

- 3.30pm **See the People – Not the Procurement**, Beth-Anne Logan, Children’s Hearings.
- 3.50pm **Murraypark Care Home, A Case Study**, Neil Fraser, City of Edinburgh Council.
- 4.10pm **Meeting Outcomes through Meaningful Participation**, Nicola Burleigh, Category Manager, Scotland Excel.
- 4.30pm **Closing remarks**, Julie Welsh

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Day 2

- 9.00am **Registration and Coffee**
- 9.30am **Welcome and Agenda**, Hugh Carr, Head of Strategic Procurement, Scotland Excel
- 9.40am **Keynote: Public Attitudes to the Delivery of Public Services**, Professor Sir John Curtice, University of Strathclyde.
- 10.30am **Progressive Contract Management – Are we there yet?** Hugh Carr, Head of Strategic Procurement, Scotland Excel.
- 11.00am **Coffee and Networking**
- 11.20am **Managing Supplier Relationships: Love at First Fight?** Andy Door, Head of Procurement, Scottish Prison Service, Mark Rennison, Virgin Media
- 11.45am **Panel hosted by Pink Elephant Communications:** Hugh Carr, Avril Lewis (Head of Corporate Procurement, Glasgow City Council), Prof Sir John Curtice, Andy Door, Mark Rennison
- 12.30pm **Lunch and Networking**
- 1.30pm **Workshop: Skills for effective Relationships**, Andrew McFarlan, Pink Elephant Communications.
- 2.30pm **Coffee and Networking**
- 2.45pm **Drive towards Zero Waste**, Gary Mooney, Category Analyst, Scotland Excel and Claire Guerin, Sector Manager, Zero Waste Scotland
- 3.15pm **Closing remarks**, Julie Welsh