



P23 - INTRODUCTION TO INTERNATIONAL TRADE

Level Duration Method

Working/Practitioner 1 day Training Course

OVERVIEW

Understanding the Brexit related trade Changes can be complex. This training course will provide you with an insight to the roles of the Key players in decision making such as the WTO and highlight key issues and emerging areas elative for procurement professionals

AUDIENCE & FORMAT

This course is for anyone within the procurement profession who seeks to build their knowledge and understanding on the current landscape of International trade

Course Content

- How international trade is conducted
- Brexit Related changes: Single Market; Customs Union; Free trade Agreement.
- Alternatives to EU membership
- UK position on Brexit
- World Trade Organisation (WTO)
- GATT Agreement
- Agreement on Government Procurement CPA 2014
- Trading goods Internationally
- Trading services Internationally
- Value added Tax
- Future trade with the EU and related emerging issues.

OUTCOMES

On completion of this course attendees will:

- ☑ Understand Brexit trade related changes
- Understand the role of World Trade
 Organisation (WTO) and implications for members
- ☑ Understand the purpose of the WTO Agreement on Government Procurement and implications for signatories
- ☑ Be aware of post Brexit changes to VAT and border checks in relation to trade with EU member states
- ☑ Be aware of the role of customs agents and freight forwarders
- Be aware of Incoterms and their role in standardising contracts for import and export of goods
- ☑ Be aware of UK government proposals to revise public procurement legislation





Scottish Government Procurement & Commercial Training Framework

	Consider possible practical consequences for public procurement practitioners
Relevant Competencies	Procurement Journey